



«30» November 20 20

№ 976

Chambers of Commerce and Industry from Romania

With the purpose of further development of trade, the Chamber of entrepreneurs «Atameken» from the Zhambyl region of Kazakhstan asked to consider the possibility of **finding a serious partner distributor or a representative in Romania** for the following product categories: different types of goods from marble, cement, brick, concrete mixtures, sand and gravel mixtures, furniture for home (table, chair, wardrobe, sofa, bed), confectionery (non-perishable), sweets, dairy products (milk, kefir, cream, cheese, butter) (*presentations enclosed*).

In order to develop the economic activity of small and medium-sized enterprises, through export and import, we ask for your kind assistance in establishing business, bilateral contacts between entrepreneurs of Romania and Kazakhstan (Zhambyl region).

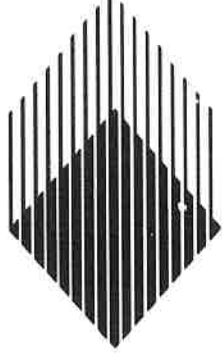
We believe that this common action will be a big step forward on promoting the cooperation between Kazakh and Romanian people.

Hoping for successful future contacts, please, accept my assurances of highest consideration.

Kind regards,

AMBASSADOR

N. RUSTEMOV



TOO "KAZPHOSFAT"
KAZPHOSPHATE LLC



Brands

Zhambyl region



About company

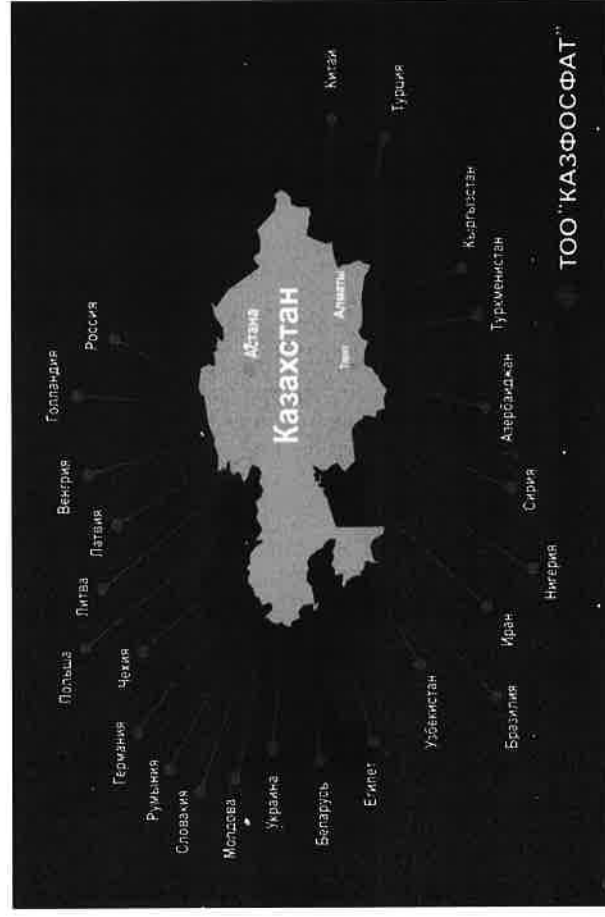
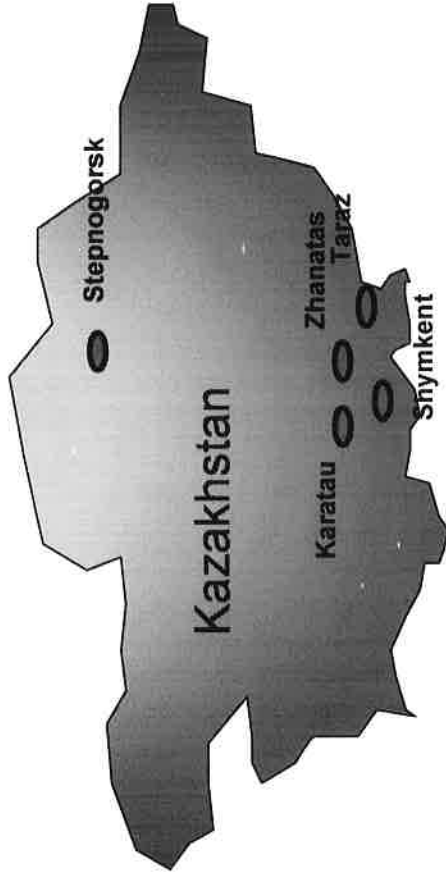


KAZPHOSPHATE LLC

Short description

- **Kazphosphate LLP** is a leading company in the phosphorus industry in Kazakhstan.
- Kazphosphate company was founded on October 27, 1999. State registration license No. 29228-1910-TOO
- The main activity of the company is - exploration, mining and processing of phosphate ore, production and sale of yellow phosphorus and its derivatives, mineral fertilizers, as well as the production of phosphate raw materials.
- The company exports 94% of its products to the markets of Europe, the CIS and other countries, including India. In 2019, 86507 tons were exported. yellow phosphorus to the Czech Republic, Germany, Switzerland, USA, Poland, Denmark, etc., 22244 tn. sodium tripolyphosphate to Russia, Ukraine, Uzbekistan, Czech Republic, Denmark, etc., 13223 tons. phosphoric acid to Russia, Belarus, Ukraine, etc., 293186 tons. ammophos to Russia, Ukraine, China, USA, Slovakia, etc., 7625 tn. tricalcyphosphate to Russia, Belarus, Ukraine, Uzbekistan.
- Kazphosphate LLP produces 20 different types of products such as: phosphorus mineral fertilizers, yellow phosphorus, sodium tripolyphosphate, tricalcyphosphate, etc.
- Production facilities of the Company: Mining and Processing Complex (MCP) Karatau, Mining and Processing Complex (MCP) Chulaktau, Novodzhambul phosphorus plant, Mineral Fertilizer Plant, Chemical Plant, Synthetic Detergent Plant, Railway Transport Complex.
- The Company has its own deposits in the Sarysu region - Dongulek, Zhanatas, Toguzbay, Koku, Tiesay, Zhanatas, Kistas; in Talas district - Sholaktau, Aksai.

Location of assets





ТОО «Kaz-Ir Agro»

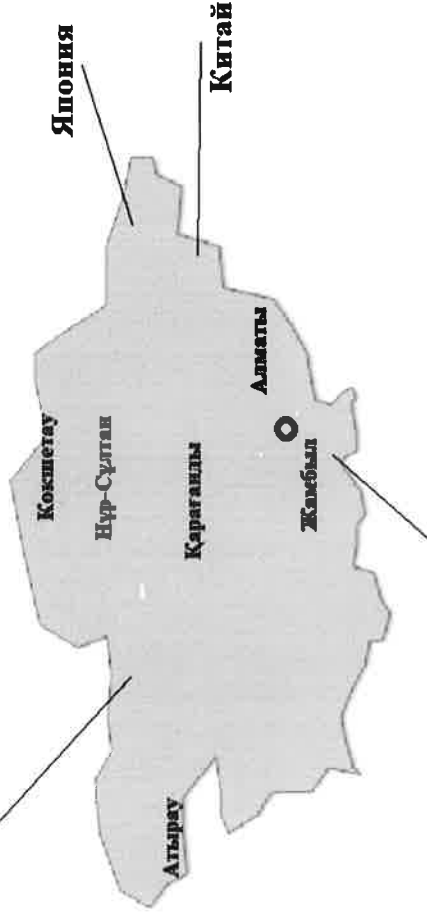
Export geography of products and domestic sales

Kaz-Ir Agro LLP specializes in the production and processing of safflower oil. High-tech equipment of German production was installed. The enterprise owns its own butter shop, a grain receiving point (equipped for storage and processing of grain and oilseeds) and agricultural machinery, which are located in the Zhambyl region on an area of 8 hectares.

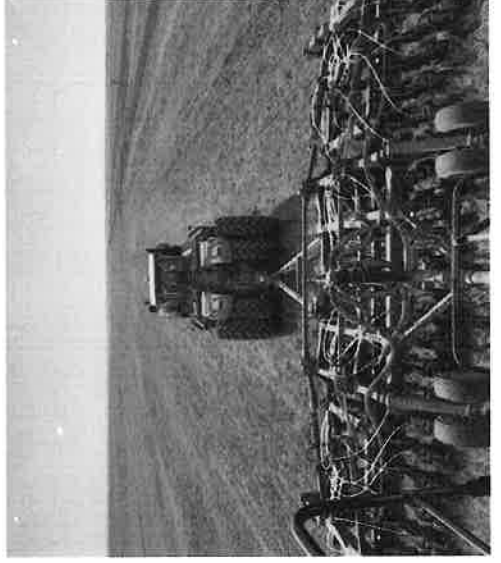
The manufactured products have high consumer qualities, which is confirmed by all the necessary certificates of conformity. The capacity of the enterprise is 6 tons of products per day.

The company's products are exported to Japan, Russia, China, Uzbekistan, and also sold in the Republic of Kazakhstan. In 2019, 740 tons were exported products for the amount of 979 thousand US dollars.

Россия



Узбекистан





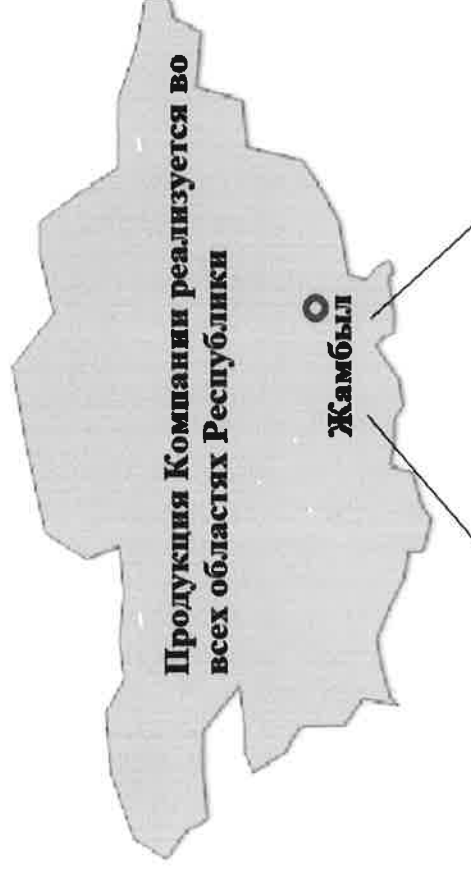
LLP "Zhambyl Cement Production Company"

LLP "Zhambyl Cement Production Company" is a joint Kazakh-French cement plant. The plant is one of the largest operating dry process plants.

The production capacity is 1.2 million tons of cement per year. The plant is equipped with its own railway terminal connected to the KTZ network and can provide the most impressive volumes of direct supplies. The quality of the cement meets the requirements of Kazakhstan and European standards. Our own railway fleet allows us to quickly resolve the issue of delivering cement to any point in Kazakhstan. The company's products are exported to Kyrgyzstan, Uzbekistan, and also sold in the Republic of Kazakhstan.

In 2019, 450 tons were exported.

Export geography of products and domestic sales

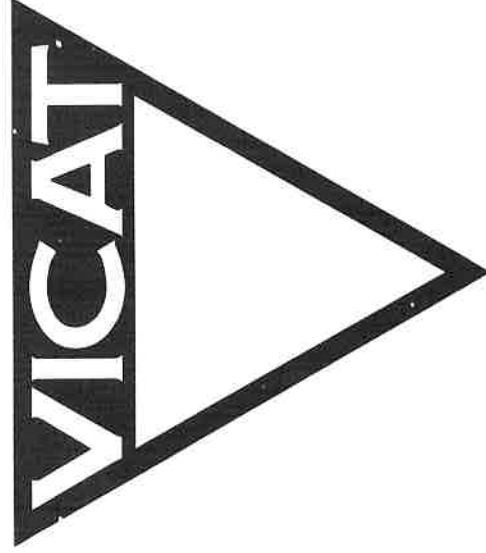


Продукция Компании реализуется во всех областях Республики

Жамбыл

Узбекистан

Кыргызстан





LLP "Burnenskaya Dairy Company"

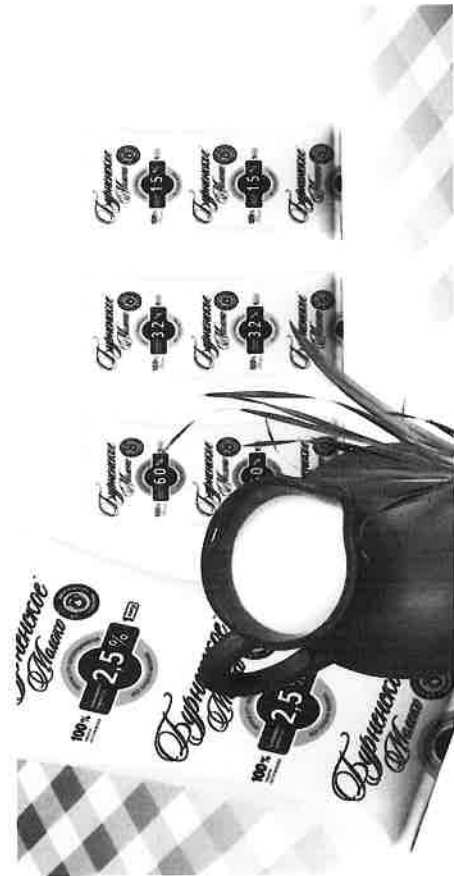
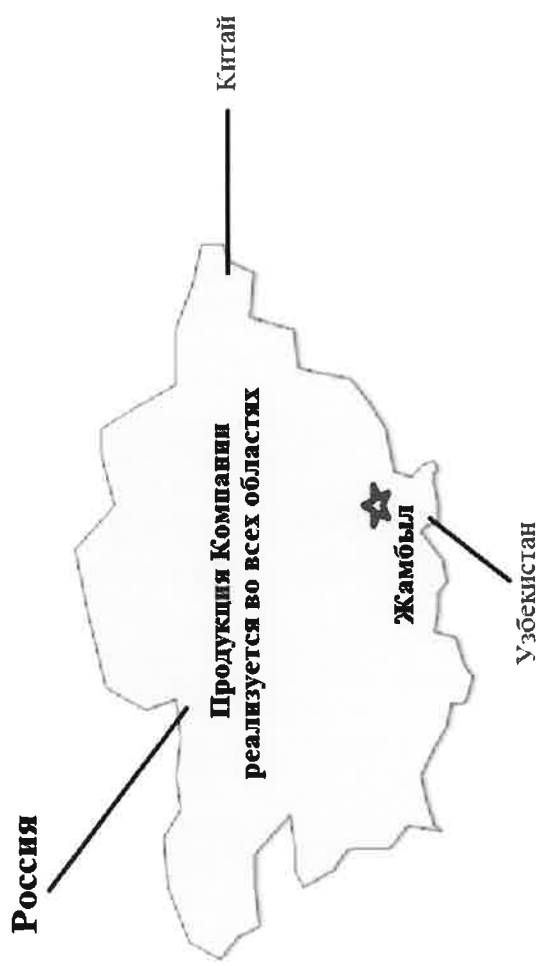


Burnenskaya Milk Company has a solid history. It was created on the basis of the Burnensky cheese plant, which has been operating since 1951. The annual volume of milk processed at the enterprise is more than 30,000 tons. Today the company can accept more than 100 tons of milk per day. The company was one of the first food enterprises in the southern region of Kazakhstan to implement the food safety management system ST RK ISO 22000-2006.

The assortment of the company includes such well-known trade marks in Kazakhstan as "Burnensky cheeses", "Burnenskoye butter", "Burnenskoye milk" and "Burnensky cottage cheese". The company has its own production base that meets the standards of dairy enterprises.

The company's products are exported to Russia and also sold in the Republic of Kazakhstan. The issue of exporting products to China and Uzbekistan is also being worked out.

Export geography of products and domestic sales





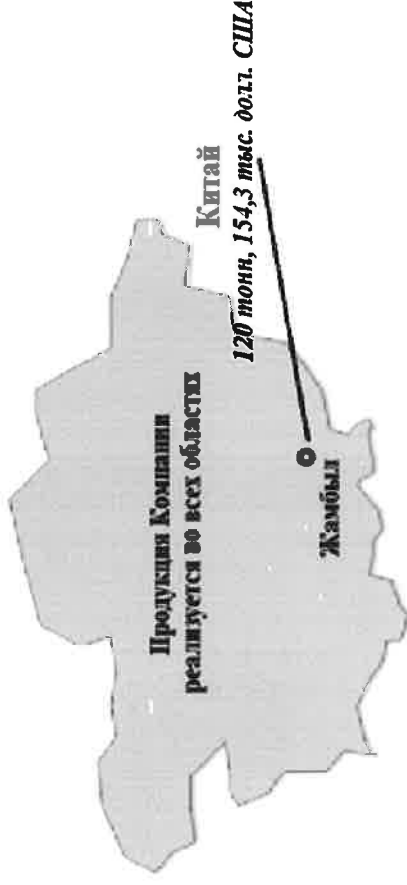
LLP "Confectionery factory Saule"



Saule Confectionery Factory LLP was established in 2017. The main activity is the production of confectionery, the main product range: waffles, sweets, etc. The Saule factory is successfully developing through the introduction of new advanced technologies and the use of modern equipment. Today the factory is equipped with the latest modern equipment produced by leading firms in the production of confectionery equipment. The production capacity of the Saule confectionery factory is 10,000 tons per year. The company produces a wide range of waffles, biscuits, sweets, cakes.

The company's products are sold in the Republic of Kazakhstan and exported to China. In 2019, 120 tons of products were exported to China in the amount of 154.3 thousand US dollars.

Export geography of products and domestic sales

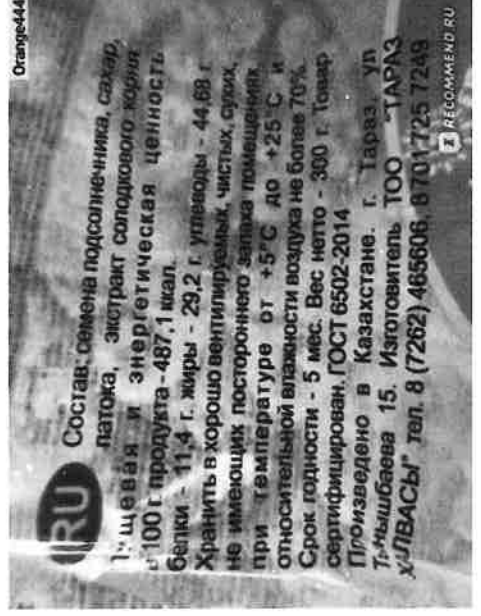


"Akhanov" LP

"Akhanov" produces oriental sweets: sunflower halva, dessert sunflower halva with peanuts and raisins, sunflower halva with raisins, airy halva. Production of natural honey. All products do not contain GMOs and preservatives.

The company's products are in great demand and are sold in the territory of the Republic of Kazakhstan.

Geography of product sales



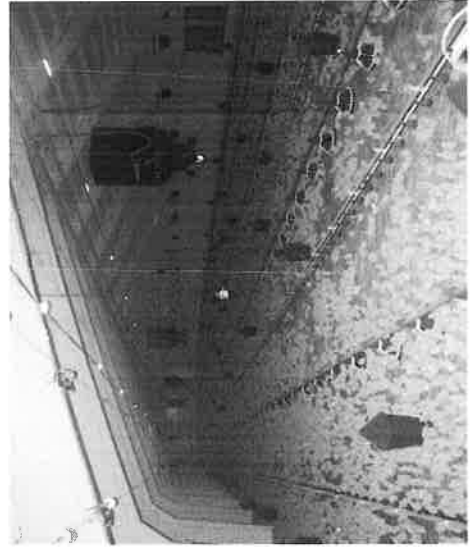
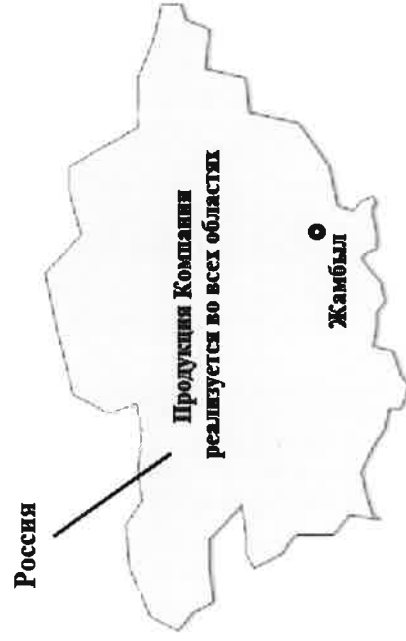


Aulie Ata Phoenix LLP



LLP "Aulie Ata Phoenix" produces broiler meat. The quality of meat is due to the introduction of new lines for the processing of poultry meat on high-tech equipment that meets international standards for automation and industrial safety. The capacity of the enterprise is 4000 tons. In year. The manufactured products are free of GMOs and growth accelerators and meet all environmental standards and the level of veterinary control. The products meet the highest international standards. Each stage of production is monitored: from the correct growing of poultry, ending with its storage and supply to retail chains. Aulie-Ata Phoenix LLP products are natural, fresh, healthy meat of excellent taste. The company's products are sold in the Republic of Kazakhstan and the issue of exporting products to Russia is being worked out.

Export geography of products and domestic sales





LLP "Merke meat"



Meat Processing Plant LLP "Merke meat" - the largest enterprise in the region for the production of meat and meat products.

Merke Meat Processing Plant LLP "Merke meat" has been supplying high quality products to the Islamic Republic of Iran under the brand name "Halal" for several years.

At the Merke meat-packing plant, the production of 20 varieties of sausages has been mastered, a workshop for the production of canned stew and porridge with meat has been opened. Now the plant in a shift can process 1.5 thousand heads of sheep, or 150 heads of cattle.

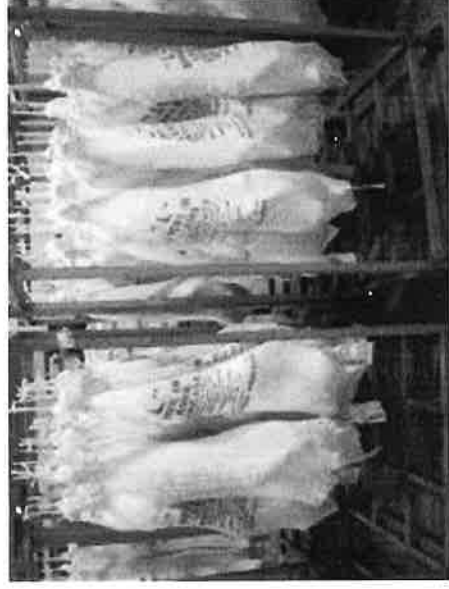
The plant can daily produce: - up to 3.5 tons of canned meat products: stewed meat, buckwheat porridge, barley, rice and "tourist's breakfast"; And also: - up to 1.5 tons of sausages under the Halal brand; - up to 10 tons of meat. These manufactured products have certificates of quality and conformity.

In 2019, 212 tons of meat worth 1.3 million US dollars of mutton were exported to Iran, Oman, Bahrain, UAE.

Export geography of products and domestic sales



Иран, Бахрейн, Оман, ОАЭ
212 тонн, 1,3 млн долл. США





LLP "Bersanukaev"



LLP "Bersanukaev" was registered in 2007. IE Bersanukaev has its own base for the production of meat products. Semi-smoked sausage products "Halal", Muslim trade marks (hereinafter referred to as the TM) "DOS-star", "Dostyk" and other trade marks owned by LLP "Bersanukaev", made from raw materials prepared in accordance with ritual customs, produced chilled, general purpose, intended for direct consumption in food, sale in the trade network and use at public catering facilities.

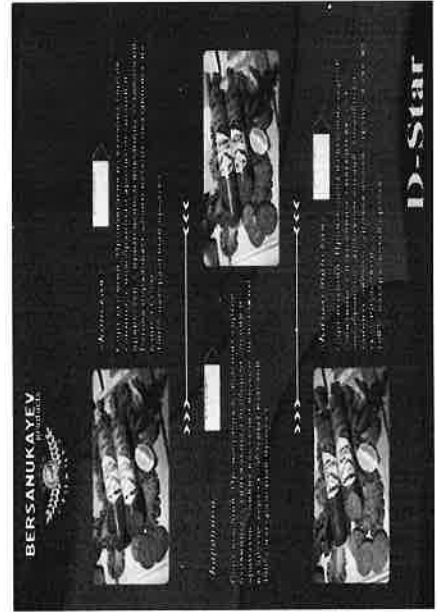
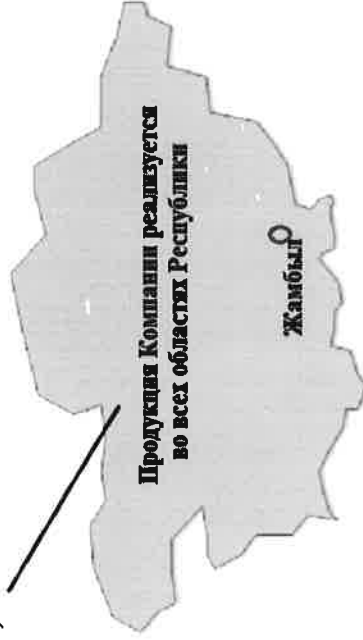
For the production of sausages, raw materials and auxiliary materials are used: beef, lamb, horse meat, veal, poultry, spices and (or) a mixture of spices of domestic and foreign production, spices of domestic and foreign production, food additives and ingredients permitted for use.

The production capacity is 1000 tons per year. The company's products are sold in the Republic of Kazakhstan and exported to Russia. In 2019, 15 tons of products were exported to Russia in the amount of 30 million

География экспорта продукции и внутренняя реализация

Россия

15 тонн, 30 млн. тенге





LLP «Mark of perfection»



"Mark of perfection" LLP is engaged in the production of Zhaima pasta under the registered trademark "ASATU.kz".

Production of a press for besbarmak. The conceived concept involved the transfer of home-made "zhaima" to industrial. For this, the trade marks "ASATU.kz" and "Bir Asym Eike" have been developed. The word "asatu" in the Kazakh language hides behind a whole layer of traditions, revealing the culture of relations between Kazakhs. This semantic orientation of the brand will allow it to find its niche in target markets. All products are made from selected, Kazakhstani raw materials and do not contain artificial components.

The company's products are in great demand among the population and are sold in the territory of the Republic of Kazakhstan.

Geography of product sales

