

Your partner for CEE market : : :



AxonWell Europe Ltd. It provides services to companies entering the market in Central and Eastern Europe.

We focus on the needs of our clients, those who is entering new markets or looking for subcontractors. We verify market conditions, we check the condition of competition to select the appropriate products, we prepare background. For our clients we establish branches, we create optimal strategies, we arrange meetings and prepare the whole concept of sales and occupancy market. We also create marketing strategies and prepare legal entry. We also verify suppliers, the quality of supply, production and delivery itself.

We provide our services to markets around the world.

“We think globally, we act locally, with a sense of result and professionalism”



In cooperation with the Embassy we are providing our services in a special co-op mode. For more information, please contact the relevant embassy or at the headquarters of AxonWell Europe Ltd.

We provide these services : : :

applies on CEE+ (CZ/SK/PL/HU/AT/DE/SLO/HR/BG/RO/UA/RU/BY)

A. BEFORE ENTERING THE MARKET:

- A1. market research
- A2. research and competition analysis
- A3. screening and selection of business partners
- A4. addressing, preparation and execution of meetings with partners
- A5. preparation of international agreements, preparation of documents in foreign languages
- A6. participation in the negotiations and a possible representation of clients in negotiations
- A7. pre-entry PR
- A8. pre-entry Advertising
- A9. pre-entry lobbying
- A10. examination of legal barriers, licenses, etc.
- A11. proposal for a comprehensive strategy for market entry

B. ENTER THE MARKET:

- B1. establishing a branch
- B2. comprehensive legal services for the establishment of a branch or acquisition
- B3. survey acquisitions in CEE
- B4. selecting and securing office space

- B5. selecting and securing sites for businesses and manufacturing
- B6. full translation service
- B7. delivery business teams including training and coaching
- B8. cooperation with chambers of commerce, unions, associations
- B9. lobbying
- B10. marketing strategy, market entry
- B11. identifying legal barriers, the removal of barriers

C. ACTIVE ON THE MARKET

- C1. logistics services
- C2. participation in the Alliance of industrial enterprises
- C3. addressing business partners
- C4. negotiation of contract terms, contracts
- C5. representation with authorities
- C6. comprehensive legal services
- C7. auditing standards, providing certificates
- C8. screening business partners, creditworthiness
- C9. product advisory
- C9. comprehensive marketing services
- C10. securing problematic collections

C. SUBCONTRACTORS SCREENING AND SUPPLY

- D1. survey of suppliers
- D2. checking the creditworthiness of suppliers
- D3. verification of technical facilities
- D4. verification of compliance with the standards and ISO certification
- D5. translation services
- D6. maintaining supplier portfolio
- D7. engineering supervision and development
- D8. optimization of logistics
- D9. supervision during production
- D10. quantitative inspection
- D11. quality inspection
- D12. maintenance of database inquiries
- D13. selection of optimal supplier
- D14. supply tender
- D15. ensuring a complete delivery DDP

These and other services are provided worldwide, D. section is provided on CEE only.

We are ready to work for you now : : :

Partner embassies working in co-op mode and provide our services under more favorable conditions.

Simply specify your selected service code and strategy needs incl. targeted market for quotation.

For further information please contact AxonWell Europe Ltd. or your respective embassy.



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We look forward to successful cooperation!

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